



WEST VIRGINIA DEPARTMENT OF REVENUE

Governor Earl Ray Tomblin's Monthly General Revenue Collections Report for November 2011

The November 2011 General Revenue Collections report highlights state revenue collections made between November 1, 2011, and November 30, 2011, the final business day of the month, for the West Virginia General Revenue Fund. The General Revenue Fund is comprised of various sources of revenue which is used to provide vast government services for the citizens of West Virginia. Prior to the start of each fiscal year the West Virginia State Tax Department estimates how much revenue will be collected each month of that fiscal year. This report compares actual collections with such estimates, and with collections made during the same time period for the year prior. In addition, the current year-to-date collections are evaluated by revenue source. All tables are expressed in millions.

November 2011 Overall General Revenue Collections:

West Virginia collected \$242.3 million in General Revenue in November 2011, which is \$42 million below estimate and 12.9 percent less than prior year receipts. Cumulative collections of \$1,642 billion were \$27.3 million above estimate, and 3.1 percent ahead of prior year receipts.

November 2011 Actual Collections by Revenue Source vs. Estimate:

Personal Income Tax collections were \$95.1 million, \$17.1 million below estimate. A shortfall in Personal Income Tax collections was attributed to a combination of a higher than anticipated refund payments and timing alterations for income withholding tax payments. Corporate Net Income/Business Franchise collections totaled negative \$15.6 million, which was \$15.8 million less than estimate. Following an October surplus, Severance Tax collections of \$34.8 million were \$7.3 million below estimate due to timing alterations related to taxes due on the last day of each month. Consumer Sales and Use Tax collections of almost \$99 million exceeded the estimate by \$3.6 million. Business and Occupation Tax collections were \$7.3 million, which was \$4.8 million below estimate. Insurance Premium Tax collections surpassed the estimate by more than \$0.6 million.

November 2011 Revenue Expressed in Millions

| Tax Component | Estimate | Actual |
|-----------------------------|----------|----------|
| Personal Income Tax | \$112.2 | \$95.1 |
| Sales and Use Tax | \$95.3 | \$98.9 |
| Corp. Net Income Tax | \$0.2 | (\$15.6) |
| Severance Tax | \$42.1 | \$34.8 |
| Insurance Tax | \$0.2 | \$0.8 |
| Tobacco Products Tax | \$9.1 | \$9.6 |
| Business and Occupation Tax | \$12.1 | \$7.3 |



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2011 Actual Collections by Revenue Source vs. 2010 Receipts:

November 2011 Personal Income Tax collections were 11.0 percent below prior year receipts. Corporate Net Income/Business Franchise collections were \$17.2 million below last year's receipts. Severance Tax collections were below prior year receipts by more than 27 percent. November Withholding Tax receipts fell 2.9 percent below prior year collections. However, Withholding Tax receipts for the combined months of October and November are still 6.5 percent ahead of last year. Consumer Sales and Use Tax collections were 3.9 percent ahead of prior year collections. Tobacco Products Tax collections were 7.9 percent ahead of last year's receipts.

Revenue Expressed in Millions

| Tax Component | 2010 | 2011 |
|-----------------------------|---------|----------|
| Personal Income Tax | \$106.8 | \$95.1 |
| Sales and Use Tax | \$95.2 | \$98.9 |
| Corp. Net Income Tax | \$1.6 | (\$15.6) |
| Severance Tax | \$47.7 | \$34.8 |
| Insurance Tax | \$1.0 | \$0.8 |
| Tobacco Products Tax | \$8.9 | \$9.6 |
| Business and Occupation Tax | \$11.7 | \$7.3 |

2012 Fiscal Year-to-Date Actual Collections by Revenue Source:

Cumulative General Fund Personal Income Tax collections totaled nearly \$638 million, or \$9.6 million below estimate, but 5.3 percent ahead of prior year receipts. Recent employment gains within the energy sector were a contributing factor to revenue growth. Year-to-date General Fund Severance Tax collections of \$198.4 million were \$21.6 million above estimate and almost 23 percent ahead of prior year receipts. Consumer Sales and Use Tax collections of \$506.8 million were above estimate by \$11.7 million and 4.4 percent ahead of prior year receipts. Corporate Net Income/Business Franchise Tax receipts were \$14.9 million above estimate, but 22 percent below last year collections.

2012 YTD Revenue Expressed in Millions

| Tax Component | Estimate | Actual |
|-----------------------------|----------|---------|
| Personal Income Tax | \$647.3 | \$637.7 |
| Sales and Use Tax | \$495.1 | \$506.8 |
| Corp. Net Income Tax | \$50.2 | \$65.1 |
| Severance Tax | \$176.8 | \$198.4 |
| Insurance Tax | \$52.8 | \$54.0 |
| Tobacco Products Tax | \$48.2 | \$46.2 |
| Business and Occupation Tax | \$45.1 | \$42.9 |